

A smiling woman with blonde hair tied back, wearing a blue and white plaid shirt, stands in a sunlit farm setting with green hills in the background. The image is partially obscured by a dark grey curved banner at the bottom.

**PEOPLE
EXPO**

Stepping up or
stepping back —
Planning your next
stage in dairy farming

Demographics and profit

June 2026

Delivered in partnership with

Dairynz 



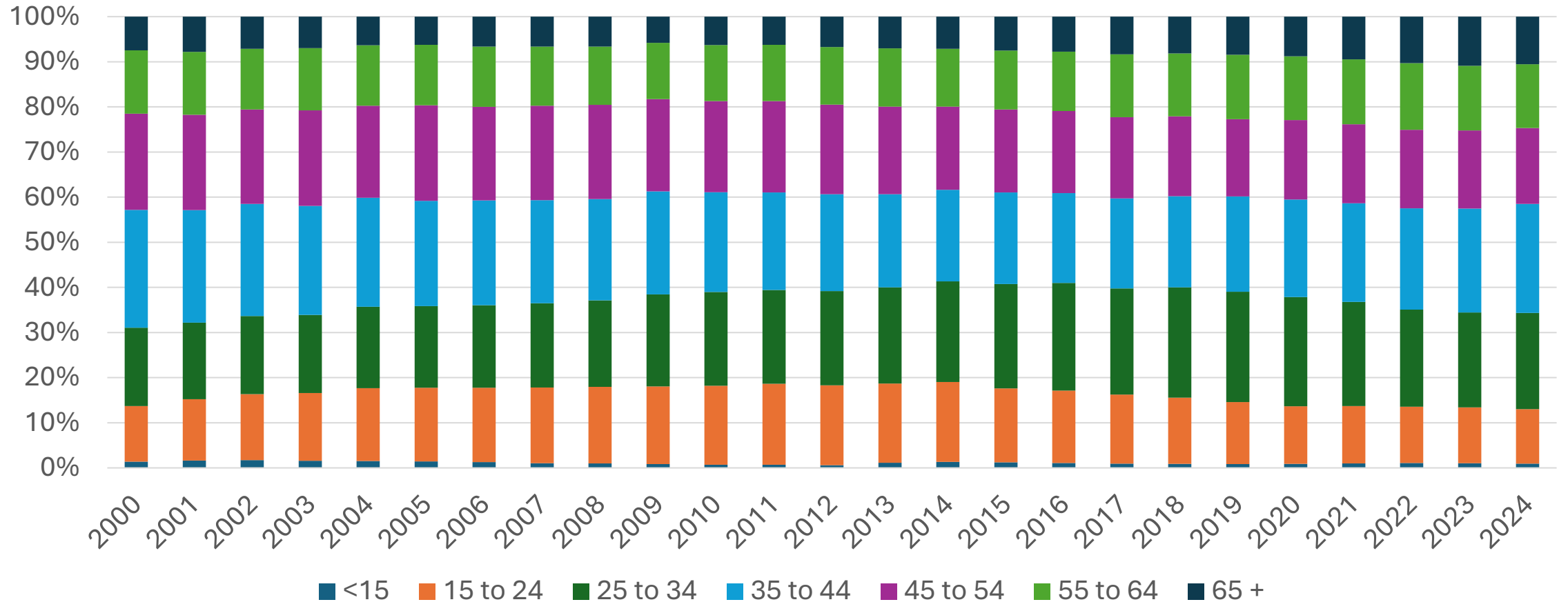
**DAIRY WOMEN'S
NETWORK**
success through inspiration

Total annual workforce composition – by employment type



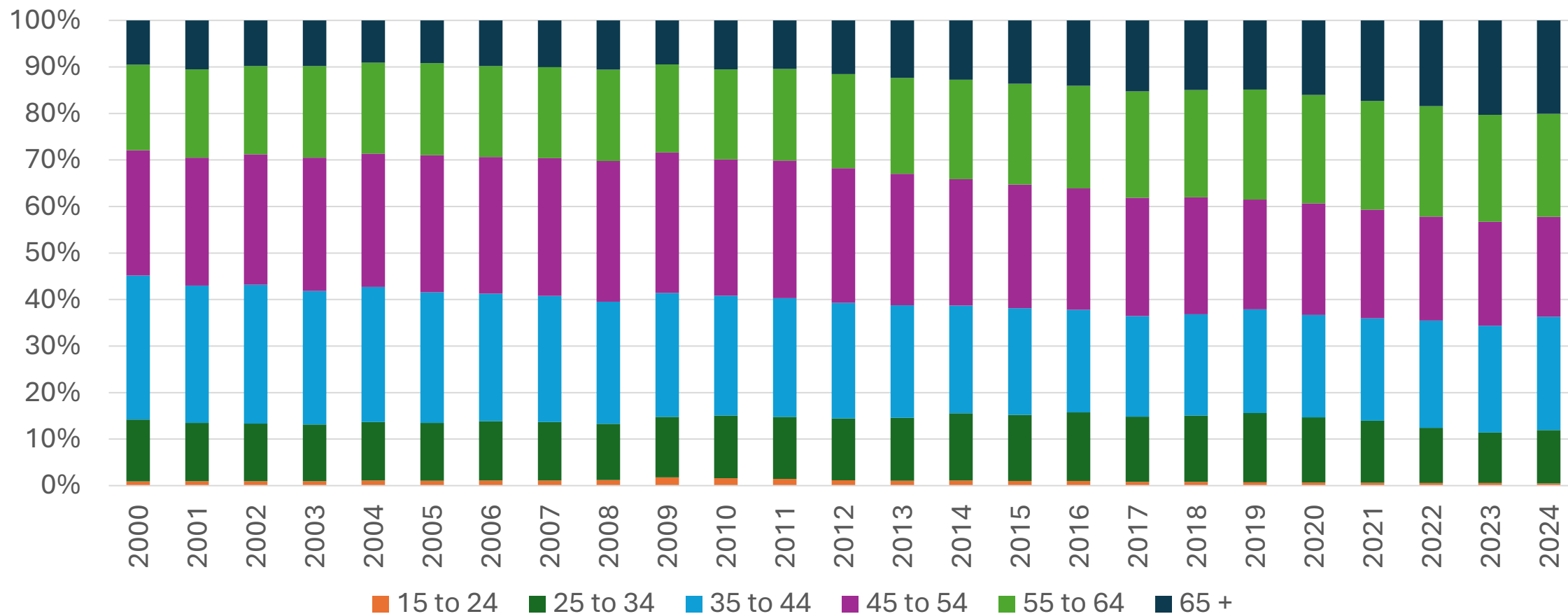
Source: DairyNZ

Total annual workforce composition – by age



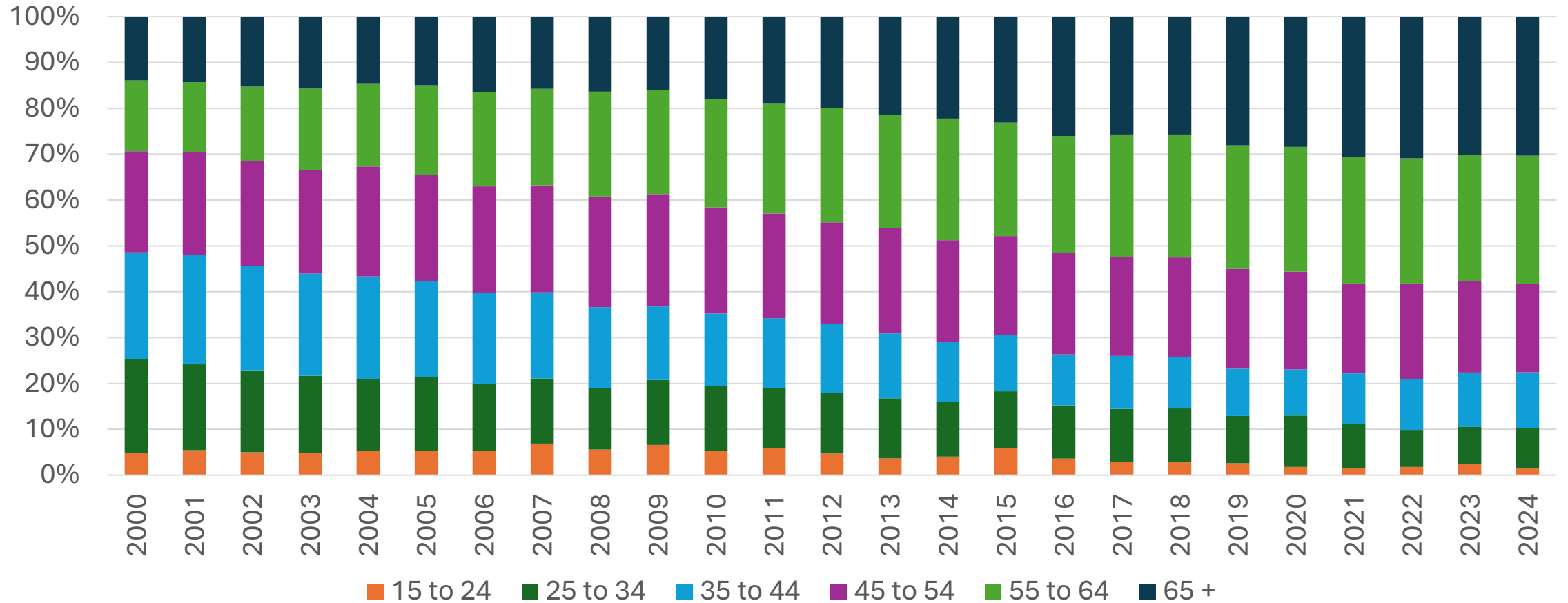
Source: DairyNZ

Employer annual workforce composition by age



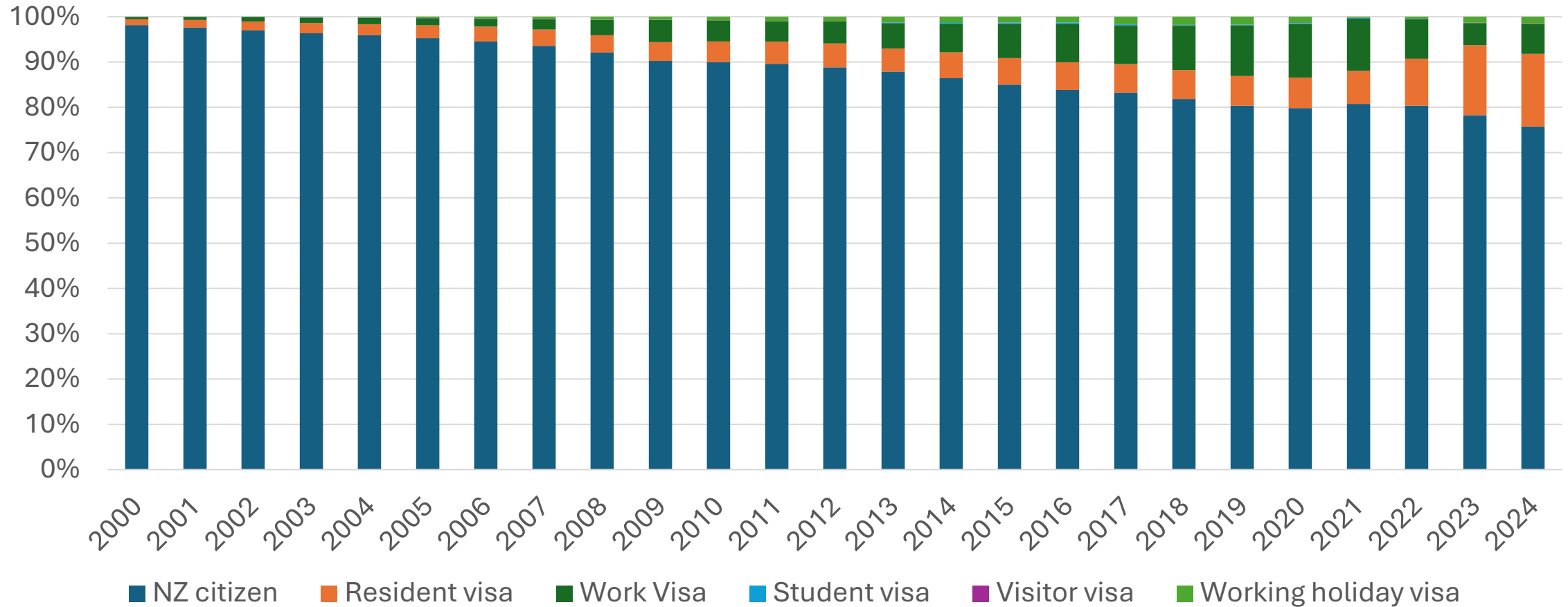
Source: DairyNZ

Self employed annual workforce composition – by age



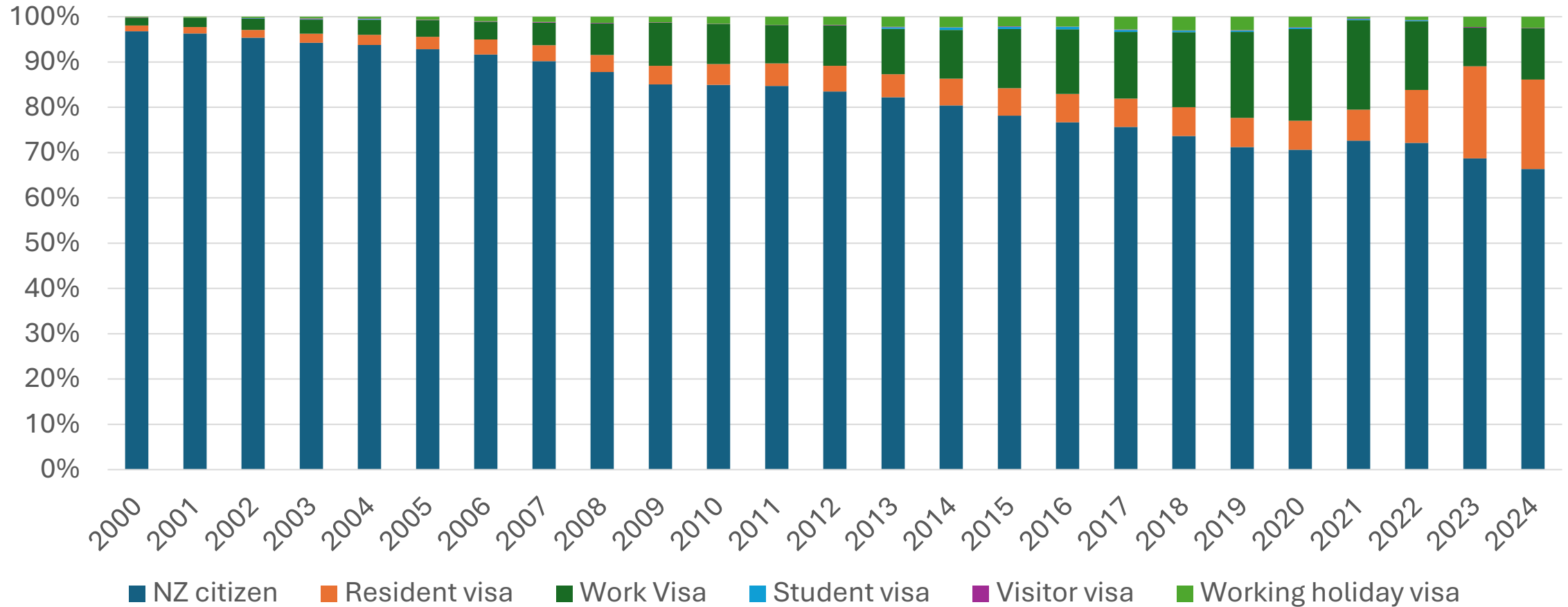
Source: DairyNZ

Total annual workforce composition – by right to work



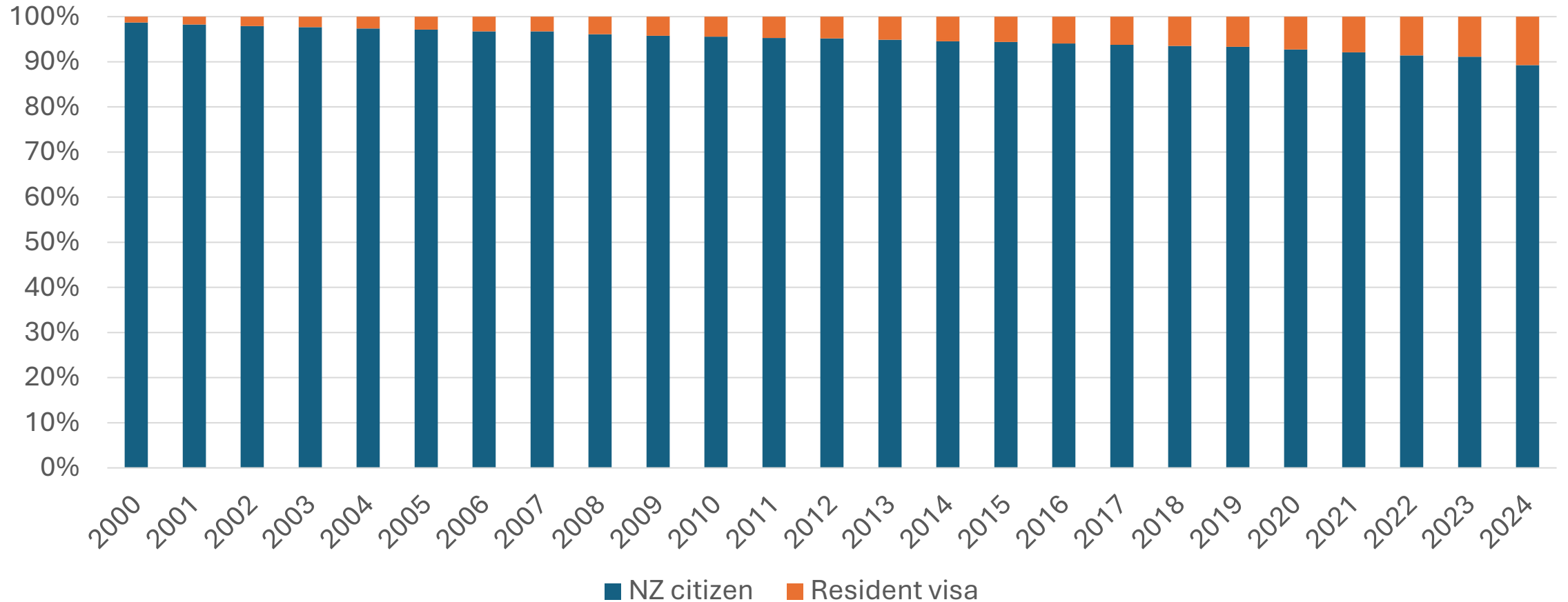
Source: DairyNZ

Employee annual workforce composition - by right to work



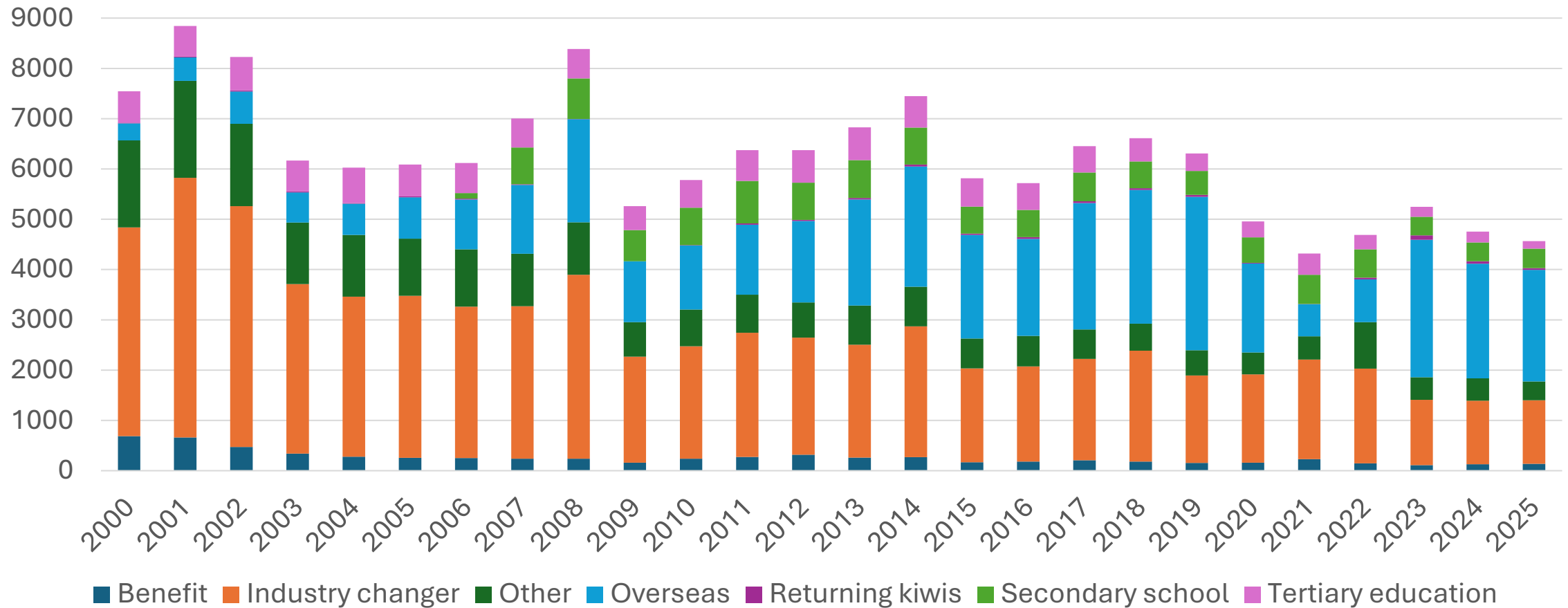
Source: DairyNZ

Business owner's annual workforce composition – by right to work



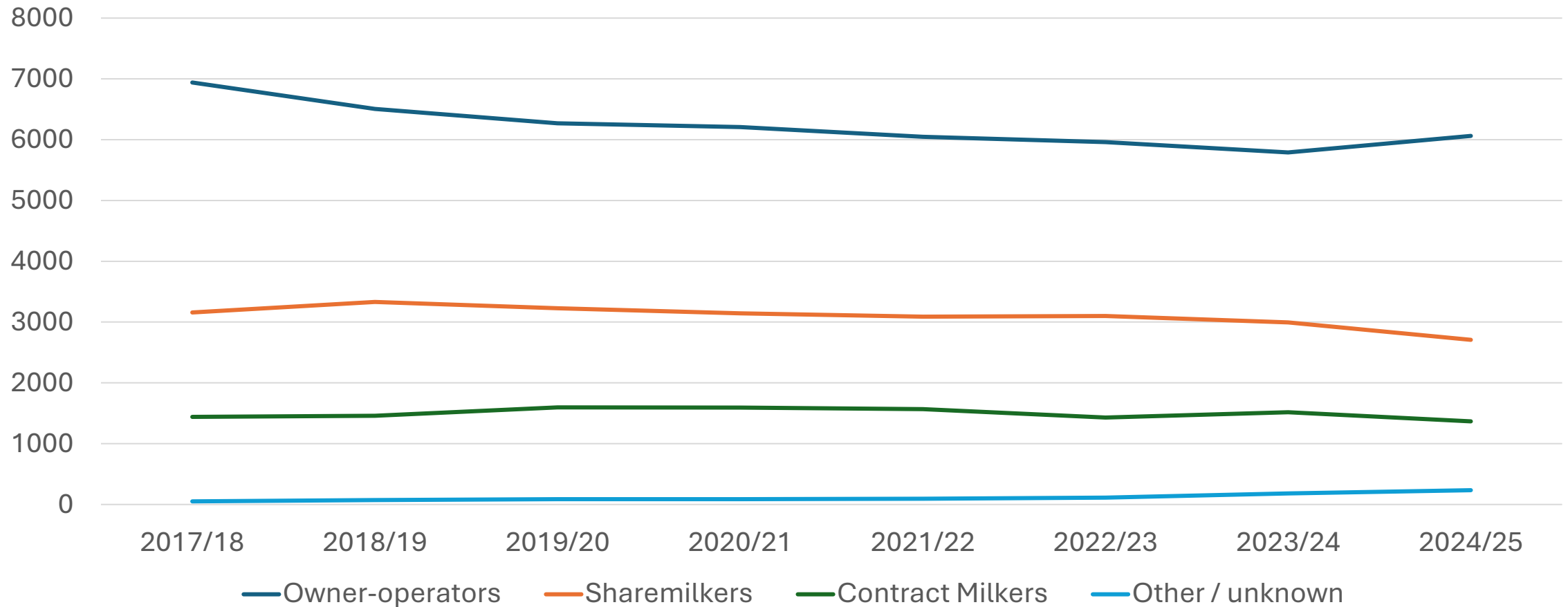
Source: DairyNZ

Source of new entrants to the dairy sector over time



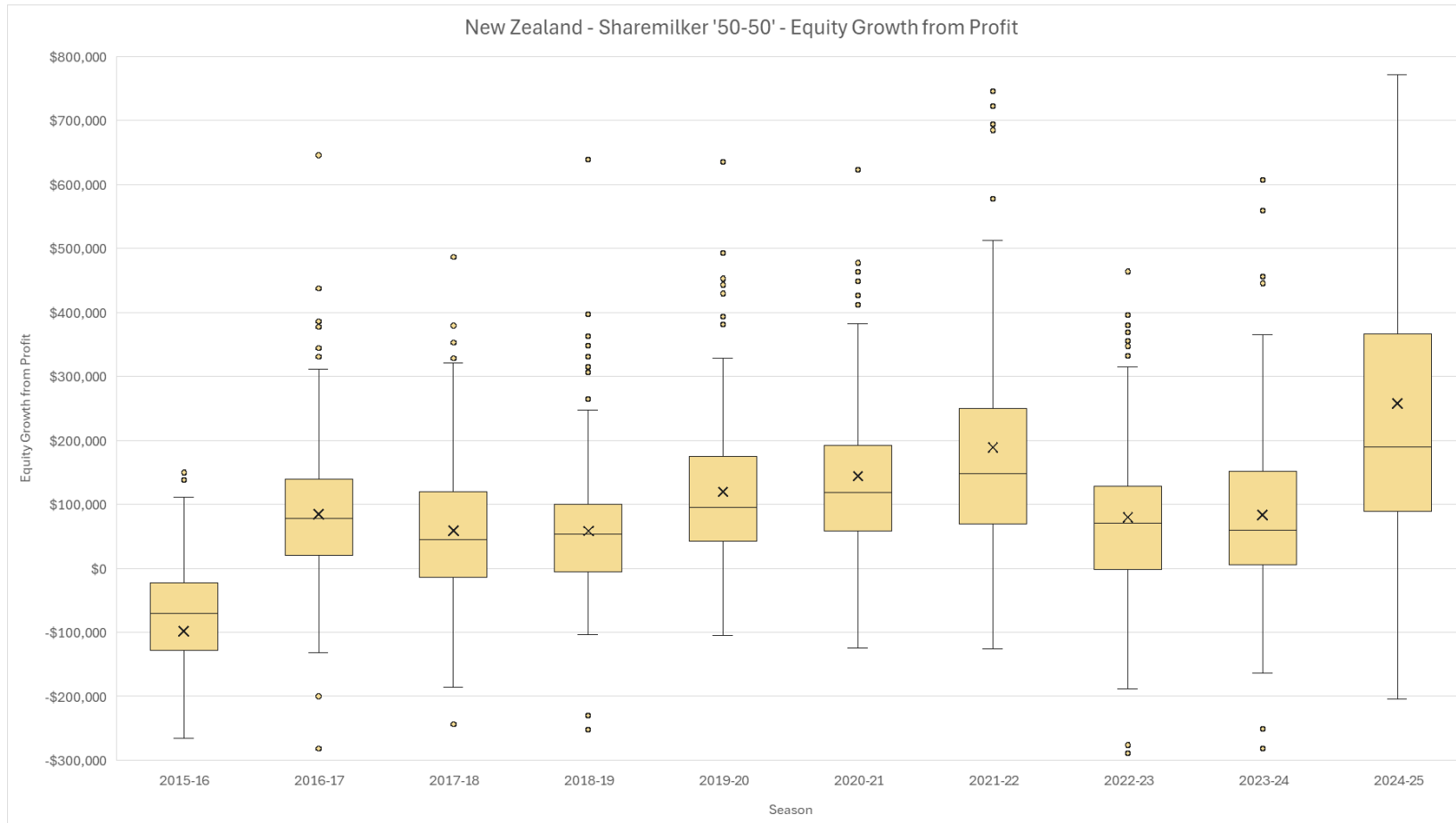
Source: DairyNZ

Trend in the percentage of herds in each operating structure



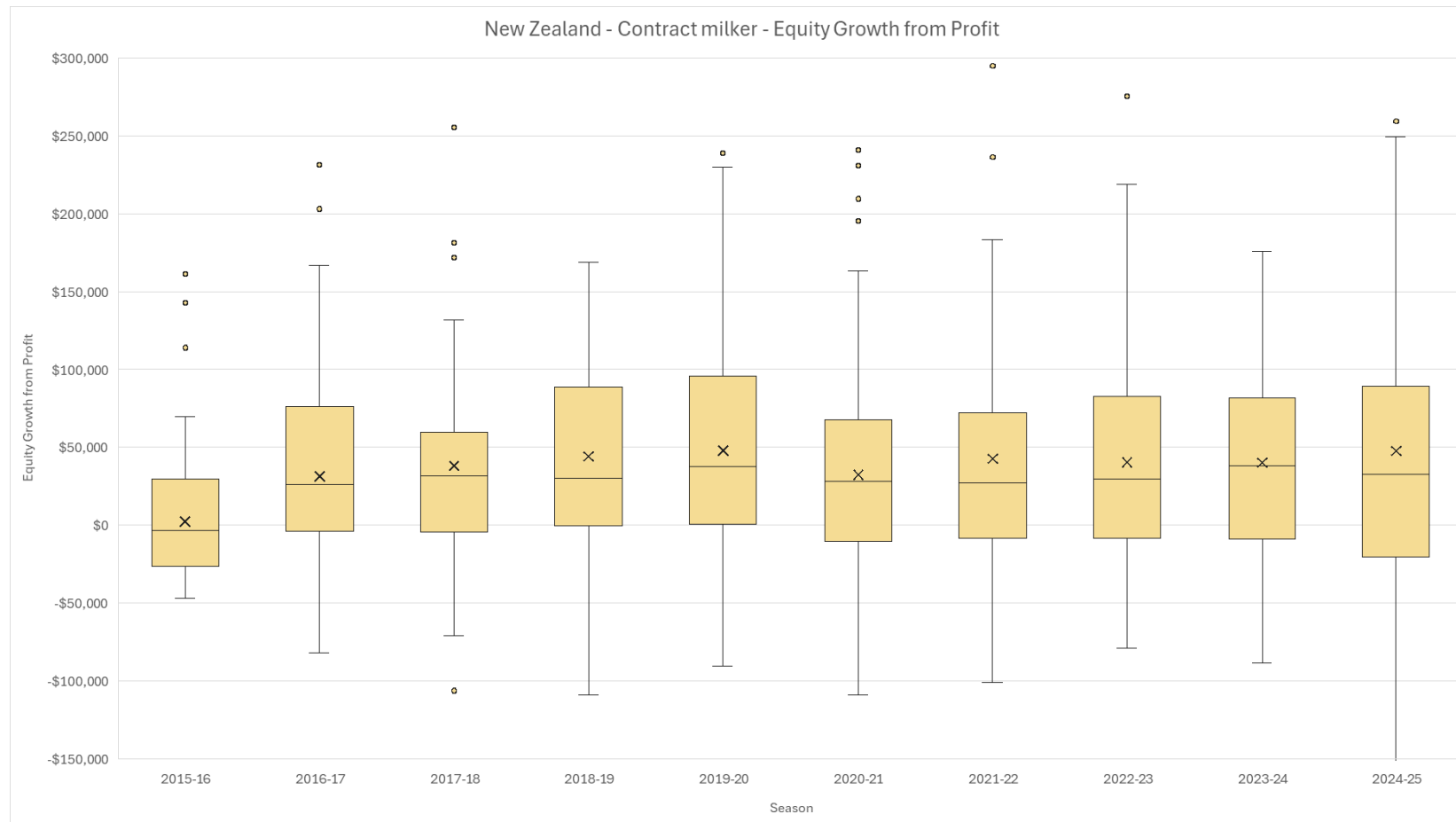
Source: DairyNZ

50/50 Sharemilker equity growth from profit



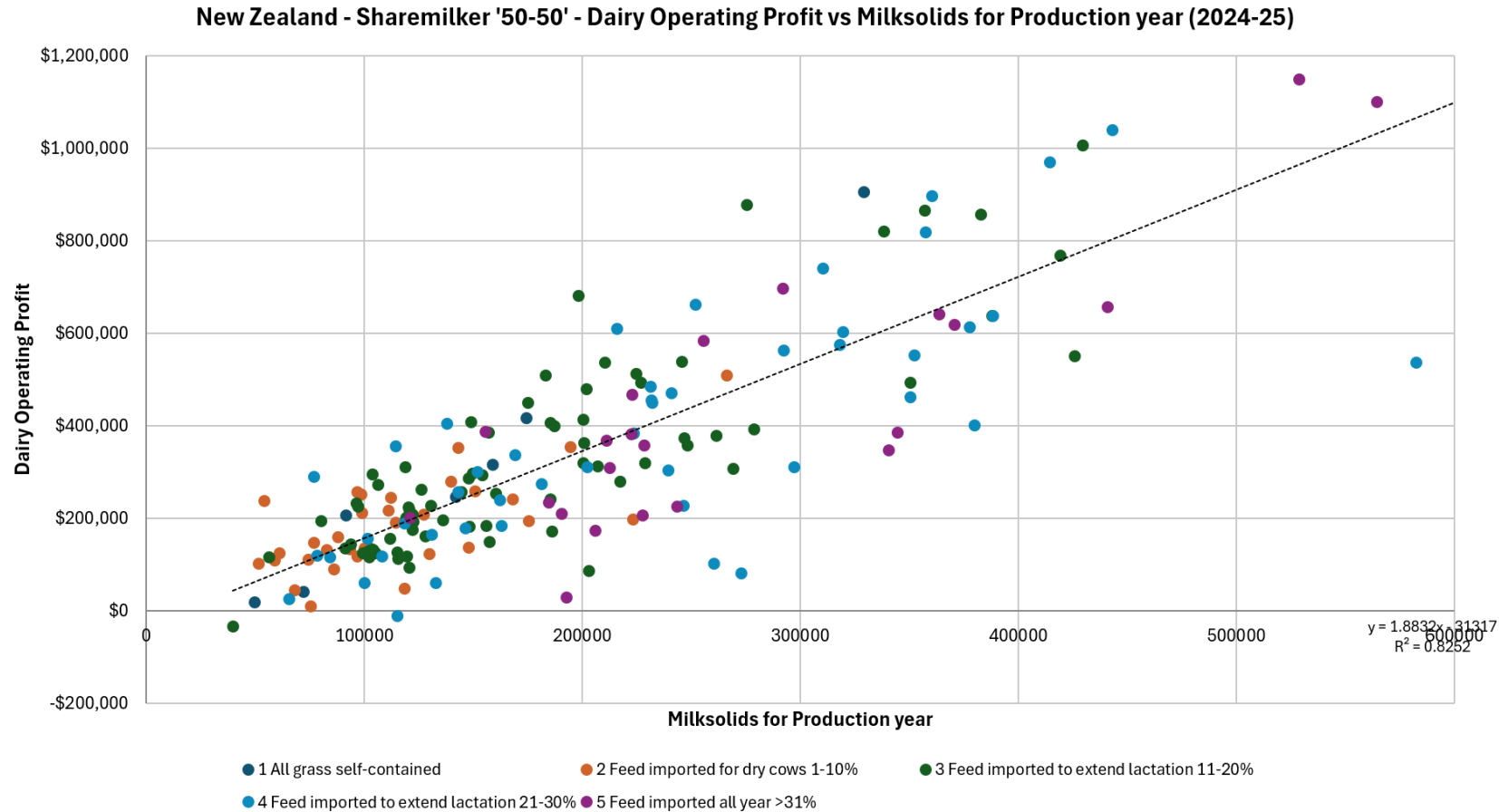
Source: DairyNZ

Contract milker equity growth from profit



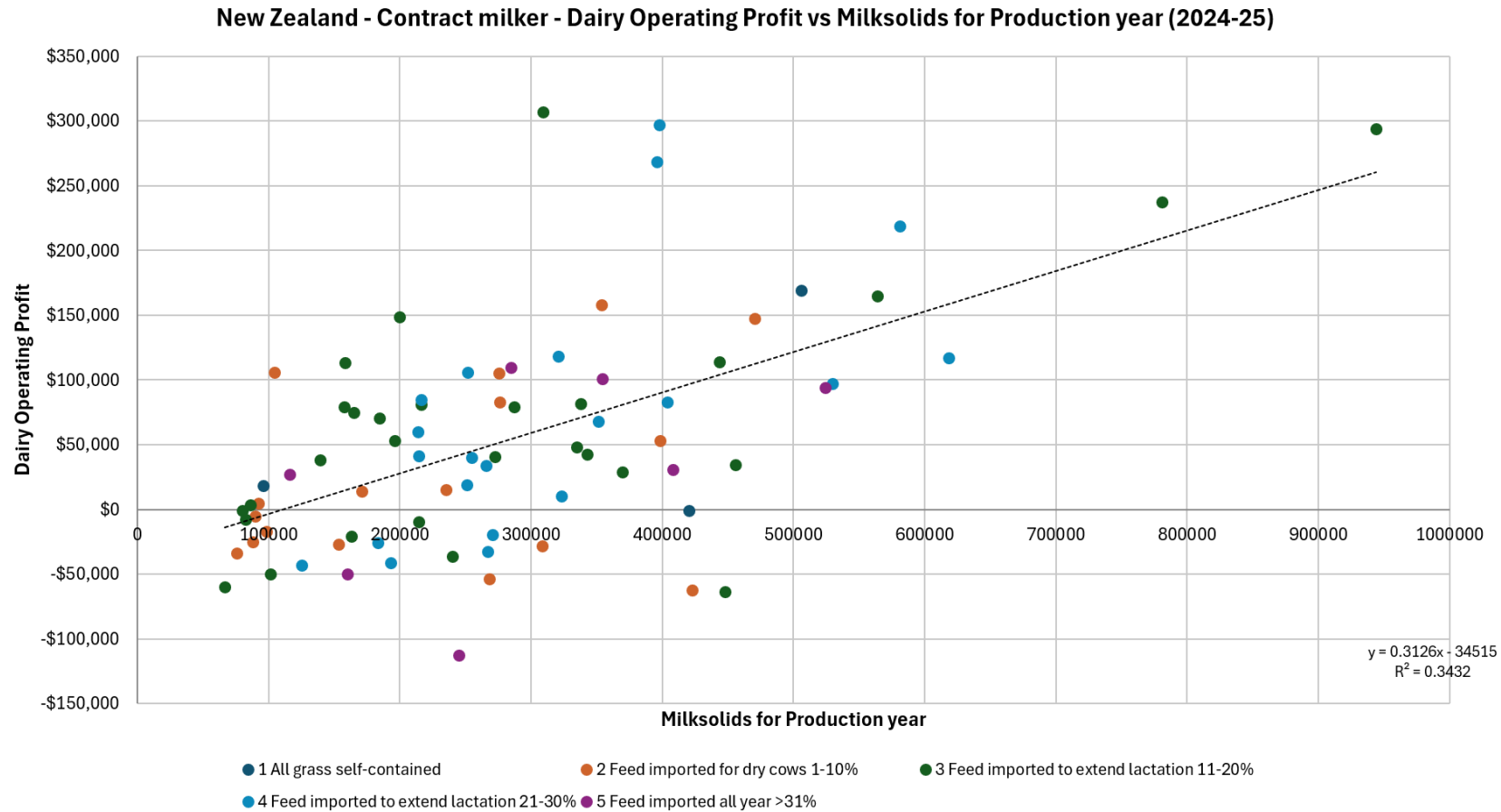
Source: DairyNZ

50/50 Sharemilker Dairy operating profit vs milksolids for 2024/25



Source: DairyNZ

50/50 Contract milker Dairy operating profit vs milksolids for 2024/25



Source: DairyNZ